



MONTEVIDEO
MIAMI
UNTITLED
BRITISH VIRGIN ISLANDS
MADRID

STRATEGIC LEGAL CONSULTING

ABOUT US

We are the first **Legal Family Office** in the Americas, a highly specialized firm in **wealth planning, company incorporation, and investment funds**, with over a decade of experience. We provide strategic legal advice in areas where we excel and have an exceptional track record, extensive experience and successful case studies.

Our extensive global network allows us to easily reach out to competent professionals, both in the customer's country of residence and in a variety of offshore and foreign jurisdictions.

Creating multidisciplinary teams to meet the complex needs of our customers makes us a company that can offer strategic solutions at the forefront of the market.

OUR SERVICES



LEGAL FAMILY OFFICE

We offer comprehensive and enduring legal, fiduciary, and tax support services, tailored to meet the diverse needs of our most discerning clients.

This service is particularly well-suited for family groups with complex fiduciary structures or unique family dynamics, as well as for Ultra-High Net Worth individuals and institutional families.

Our proactive approach involves serving as the primary point of contact for all international legal, accounting, and fiduciary requirements, ensuring seamless coordination and support for our clients.



UNTITLED TRUSTEES

We provide trust and trust advisory services for Latin American settlors who value the benefits of employing independent trustees who are very familiar with the region, experienced directors and professional administration of their wealth structuring and estate planning vehicles.



STRATEGIC FIDUCIARY ADVICE

We stand out as the leading choice when it comes to matters related to **Latin America and the British Virgin Islands**. Our firm is particularly well-positioned in this jurisdiction to provide the expert guidance required.

Our legal practice in the British Virgin Islands, coupled with the strategic consultancy we offer, focuses solely on areas of practice and industries where we have deep knowledge, extensive experience, and a proven track record of successful cases.

OUR SERVICES



UNTITLED FUND SERVICES

We provide services exclusively related to offshore investment funds with a Latin American component, through **Untitled Fund Services LLC**, an investment fund administrator established in Florida, United States.

What sets us apart from our competitors is precisely our focus on Latin America and emerging investment funds, which in many cases cannot afford the standard fees charged by better-known administrators.



UNTITLED INSURANCE SERVICES

Our team of experts specializes in the design, structuring, and financing of life policies aimed at wealth protection, succession, retirement, and providing liquidity access for families and entrepreneurs. We provide comprehensive support to meet our clients' needs in this area.

Additionally, we offer international products backed by the strongest insurance companies in the United States, the Caribbean, and Europe, covering over twenty countries. All of this is complemented by our independent and highly specialized advisory services.

COMPETITIVE EDGE



SPECIALIZATION

We focus on fields and industries in which we have extensive knowledge, vast experience, and successful case studies.



INNOVATION

We offer innovative solutions and a simple approach to complex issues.



PROACTIVITY

The world is constantly changing—we anticipate events so that the future does not take us by surprise. We work today, thinking of tomorrow.



PRIVACY

It is essential for our customers and for our team. It is a choice, a commitment and a value.



FIXED FEES

We quote our services according to the value we can add and the type of work to be done. We do not charge fees that are directly or indirectly related to our customers' income or assets.



INDEPENDENCE

We are agnostic when it comes to choosing service providers and jurisdictions; when offering solutions to our customers, ours is a completely independent stance.



EXPERIENCE

Our expertise is unmatched and allows us to provide comprehensive legal advice, putting our customers' needs first.



SPECIALIZATION IN LATIN AMERICA

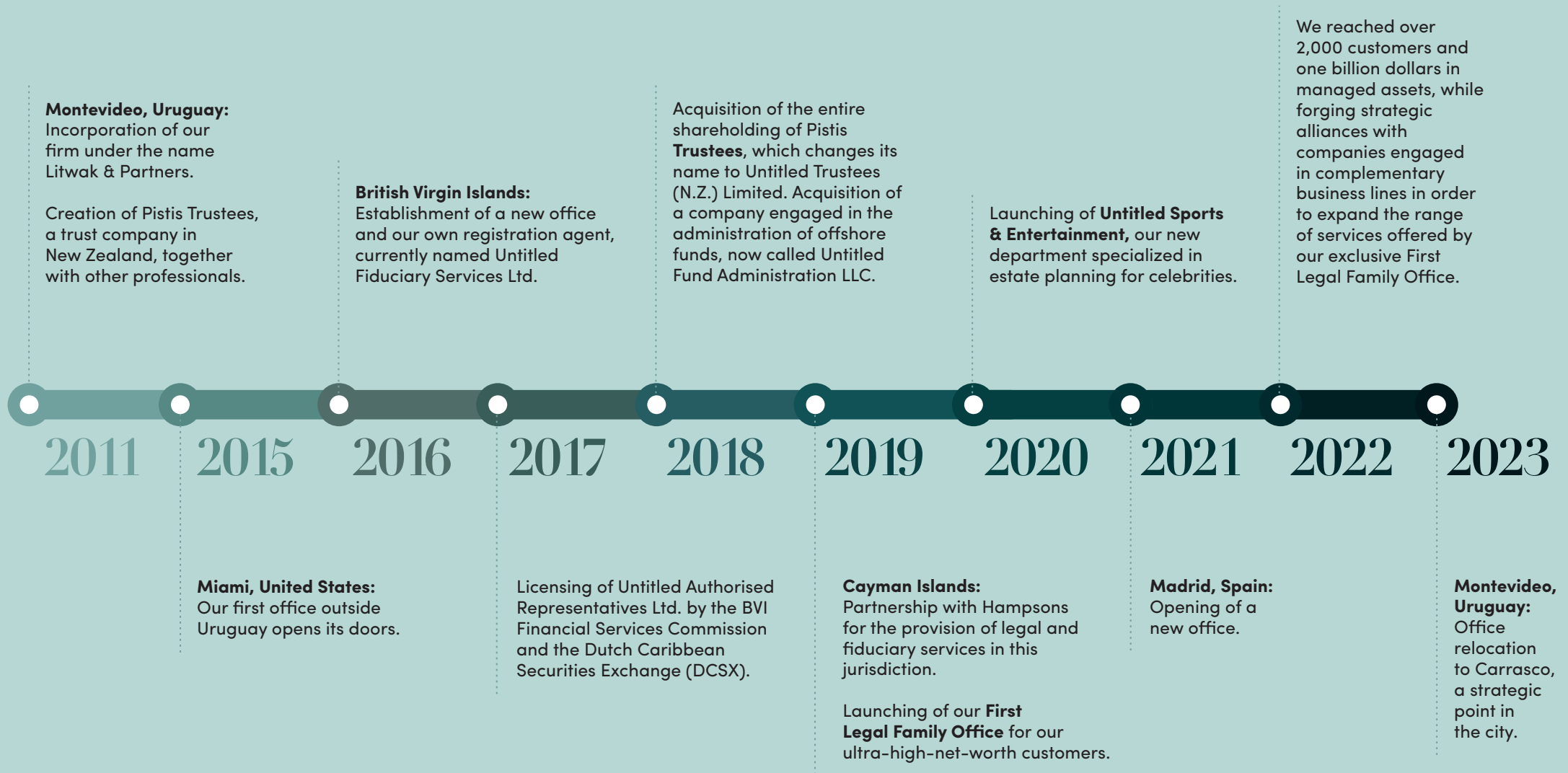
We work for customers all over the world, but our main focus is Latin America.



STRATEGIC PARTNERSHIPS

In order to provide the best service, we team up with legal experts in jurisdictions where we do not operate but are important to our customers.

OUR EVOLUTION



OUR GOAL: TO PROVIDE PEACE OF MIND. HOW DO WE DO IT?

LEGAL AND FIDUCIARY SERVICES

We offer estate security and planning schemes.

LIAISON WITH PRIVATE BANKING

We take the role of an independent advisor that oversees all financial providers.

SPECIAL PROJECTS

We provide support for all special projects brought to us by our customers.

OUR TEAM

Led by **Martin Litwak**, founding partner and current CEO of the firm, and guided by experts on each field, our multidisciplinary team of professionals is focused on the specific needs of each of our customers.

SIGNIFICANT BUSINESS FIGURES

SUSTAINED GROWTH

In the last 3 years, we have had an average annual business growth of over 27%.

EFFICIENT OPERATIONS

During the same period, Untitled's net profit margin ranged from 25% to 32%.

NUMBER OF CLIENTS

Even while keeping our geographic focus and being a niche firm, we partnered with over 200 new clients per year between 2021 and 2023.

ASSETS UNDER MANAGEMENT

In 2022, the market value of the assets entrusted to us for management reached 1.3 billion dollars.

OUR PLEDGE

- > To turn complex into simple.
- > To be proactive partners for our customers at all levels.
- > In the case of individual customers, to accompany them throughout all the different stages of family life, adapting their trust structures to the needs and objectives that may arise.

OUR VALUES

INNOVATION / PROACTIVITY
PREDICTABILITY / EXECUTION

CORDIALITY / EXCLUSIVITY
TRUSTWORTHINESS / HONESTY

PRIVACY / SECURITY / DISCRETION

HOW DO WE POSITION OURSELVES?

UNTITLED is a multi-family law firm that helps Latin American families navigate their estate structuring challenges, providing them with peace of mind.

Our customers include 50 Latin American families with a net worth of min \$50 MM (UHNW), 150 families owning \$20-\$50 MM, and 450 families owning \$5-\$20 MM.

They are provided with thorough advice by a team of 40 people with a technology-driven approach.

WORK METHODOLOGY

Our processes are customer centric: our priority when planning and executing any action plan is always our customers' needs. Our trained professionals and suppliers have vast experience in different jurisdictions, thus allowing us to offer a variety of solutions that can be adapted not only to our customers but also to the markets.

The fundamental pillars of our work methodology are **discretion, privacy and confidentiality**, which is one of the main reasons our clients trust in us.

CLIENT REVIEWS

The need for estate planning prompted me to contact them. I felt understood ever since I started working with them—above all, I feel that Untitled always finds a solution to my problems and concerns. Their help exceeded my expectations.

Untitled always handled our cases with professionalism and diligence; in particular, it proved to be truly aware of the current outlook and needs of the region, which is something that most international firms fail to do. This is the result of having offices in the region and working with professionals that are Latin American and live in Latin America.

Someone had recommended their services to me. I was very pleased with the team as far as their expertise in the operations they offered as a solution to the case I originally raised.

Two of the aspects I would like to highlight about the firm are its professionalism and swift replies. This behaviour never changed during the whole process they assisted me with.

What I like most about the firm and its services is that they apply know-how in jurisdictions where I live or operate, such as Argentina, Uruguay, the British Virgin Islands and the United States.

In Untitled I found answers and straightforward people who can solve complicated problems.

Our goal was to have a professional and reliable structure that would help us be prepared in the face of the constant changes in tax planning. I found just what I needed to meet those expectations in Untitled's team.

I was assisted in a professional and very cordial, considerate way. I would like to underscore the firm's sound professionalism and responsiveness.

I needed counselling on family structures in order to protect my assets while enjoying confidentiality, which is why I approached Untitled. What I liked the most was how much technical knowledge they had in all the subjects involved and their practical approach to suit their assistance to the objectives of each family and individual.

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